

Foreign Military Sales (FMS) Checklist for Developing Acquisition of Tanker (KC-135, KC-10, KC-46) Aircraft Letter of Request (LOR)



THIS FMS CHECKLIST WILL BE USED IN DEVELOPMENT OF THE LETTER OF OFFER AND ACCEPTANCE (LOA). ONCE COMPLETED ANY CHANGES TO THESE REQUIREMENTS MUST BE REVIEWED AND AGREED TO BY ALL STAKEHOLDERS OF THIS PROJECT.

Please ensure no classified information is included with the completed checklists. Classified information should be provided to your Command Country Manager through appropriate channels.

Receipt of this checklist by the US Government, does not constitute an agreement to sell. Final configuration and offer of sale is subject to USG Approval.

Tanker (KC-135, KC-10, KC-46) FMS Checklist

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1. PARTNER GENERAL INFORMATION		
International Partner to fill out:		
Aircraft Type Requested (also state how many)		
Is this a request for new tanker aircraft (aircraft not already in your inventory)?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Is this a request for additional tanker aircraft (aircraft already in your inventory)?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Is this a request for an upgrade to your existing tanker aircraft?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Technical Point of Contract (POC):		
Name:		
Title:		
Telephone:		
Request for Acquisition, Amendment, or Price and Availability (P&A)		
If P&A, was P&A previously received for this sale?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
What was the P&A case designator:		
Is this a Foreign Military Sale, Director Commercial Sale, or Combined?		
If requested effort is Combined, please identify proposed schedule and other pertinent details:		
Projected Delivery Time:	FIRST DELIVERY:	LAST DELIVERY:
Projected Flying Hours per Aircraft per Year?		
Projected Number of Maintenance Shifts Required:		
Does the Letter of Request (LOR) address:	YES	NO
– A request for a Waiver or Non-Recurring Costs (NRC) charges?	<input type="checkbox"/>	<input type="checkbox"/>
– Dependable undertaking or unique paymentschedule?	<input type="checkbox"/>	<input type="checkbox"/>
– A sole source?	<input type="checkbox"/>	<input type="checkbox"/>
– Anticipated hours of operations where training devices will be used? Please specify Hours/days per week	<input type="checkbox"/>	<input type="checkbox"/>
– Is an availability rate expected for training devices? What is the availability rate?	<input type="checkbox"/>	<input type="checkbox"/>
2. LETTER OF OFFER AND ACCEPTANCE (LOA) INFORMATION		
2.1 Is there an anticipated LOA signature date?		
2.2 What other types of equipment, support, or services are being considered and how do you plan on acquiring them?		
2.2.1 Support/Sustainment	FMS <input type="checkbox"/>	DCS <input type="checkbox"/>
2.2.2 Training/Simulation Modules	<input type="checkbox"/>	<input type="checkbox"/>
2.2.3 Defense Contract Management Agency (DCMA)	<input type="checkbox"/>	<input type="checkbox"/>

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	FMS	DCS
2.2.4 National Geospatial-Intelligence Agency (NGA)	<input type="checkbox"/>	<input type="checkbox"/>
2.2.5 Site Survey	<input type="checkbox"/>	<input type="checkbox"/>
2.2.6 National Security Agency (NSA)	<input type="checkbox"/>	<input type="checkbox"/>
2.2.7 Subscription Service (i.e. software licenses, SATCOM services, etc.)	<input type="checkbox"/>	<input type="checkbox"/>
2.2.8 Defense Intelligence Agency (DIA)	<input type="checkbox"/>	<input type="checkbox"/>
2.2.8 Other		
2.3 Are you considering a Pre-LOA support case?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
2.4 USG Program Offices involved in the requirements and execution of this checklist?	<input type="checkbox"/>	<input type="checkbox"/>
2.5 Is the International Partner experienced with FMS Acquisitions?	<input type="checkbox"/>	<input type="checkbox"/>
2.6 What are the projected dates for a Site Survey and Training Needs Analysis?		
2.7 DCMA Support Required?	<input type="checkbox"/>	<input type="checkbox"/>
2.7.1 In-plant quality oversight	<input type="checkbox"/>	<input type="checkbox"/>
2.7.2 Production Flight Performance Manual (PFPM) support	<input type="checkbox"/>	<input type="checkbox"/>
2.7.3 Will DCMA Support be required in US?	<input type="checkbox"/>	<input type="checkbox"/>
2.7.4 Will DCMA Support be required in Partner Country?	<input type="checkbox"/>	<input type="checkbox"/>
2.7.5 Will DCMA be required to support oversight of DCS production?	<input type="checkbox"/>	<input type="checkbox"/>
2.7.6 Describe and/or identify how DCMA support will be funded:		
2.8 Are unique and/or controlled communication capabilities being requested?	<input type="checkbox"/>	<input type="checkbox"/>
2.8.1 If 'YES', did you discuss with SAF/IA Country Director or AFSAC's Command Country Manager (CCM) <u>prior</u> to adding item(s) to LOR or checklist.	<input type="checkbox"/>	<input type="checkbox"/>
2.9 What mission profiles/capabilities are required?		
2.9.1 Aerial Refueling	<input type="checkbox"/>	<input type="checkbox"/>
2.9.2 Aeromedical Evacuation	<input type="checkbox"/>	<input type="checkbox"/>
2.9.3 Airborne Command and Control	<input type="checkbox"/>	<input type="checkbox"/>
2.9.4 Humanitarian/Passenger	<input type="checkbox"/>	<input type="checkbox"/>
2.9.5 Special Operations (i.e. Intelligence, Reconnaissance, Surveillance etc.)	<input type="checkbox"/>	<input type="checkbox"/>
2.9.6 Air Transportable Galley/Lavatory (ATGL)	<input type="checkbox"/>	<input type="checkbox"/>
2.9.7 Other (specify):		
2.9.8 Are there unique support requirements? If so, please list.		
2.10 Alternate Mission Equipment/Support Alternate Mission Equipment (AME)/Support	<input type="checkbox"/>	<input type="checkbox"/>
2.10.1 Palletized Seating	<input type="checkbox"/>	<input type="checkbox"/>
2.10.2 Seat Configuration	<input type="checkbox"/>	<input type="checkbox"/>
2.10.3 How many seats per pallet?		
2.10.4 Comfort Pallet	<input type="checkbox"/>	<input type="checkbox"/>
2.10.5 Aeromedical Equipment Other than LSAS	<input type="checkbox"/>	<input type="checkbox"/>
2.10.6 Is a Distinguished Visitor Module Required?	<input type="checkbox"/>	<input type="checkbox"/>

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2.10.7 Other alternate/specialized equipment required? Please list.		
2.11 Subsystems (What Subsystems are needed as part of the system acquisition?)		
2.11.1 Engines: Are engines being requested as a part of this effort?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
2.11.1.1 If 'YES', what engines?		
2.11.1.2 Are spare engines needed?	<input type="checkbox"/>	<input type="checkbox"/>
2.11.1.3 If 'YES', how many spare engines are needed?		
2.11.1.4 Will the engines be a separate commercial contract?	<input type="checkbox"/>	<input type="checkbox"/>
2.11.1.5 Do you have any special requirements for storage	<input type="checkbox"/>	<input type="checkbox"/>
2.11.1.2 Electronic Warfare (EW) (e.g. Electronic Countermeasures (ECM), Electronic Combat International Security Assistance (ECISAP), etc.): Are EW subsystems being requested as a part of this effort?	<input type="checkbox"/>	<input type="checkbox"/>
2.11.2.1 Describe your EW requirements or capabilities being requested (attach separate sheet if needed):		
2.11.2.2 Has ECISAP been informed of this requirement and are working to identify manpower requirements to staff this request?	<input type="checkbox"/>	<input type="checkbox"/>
2.11.2.3 Are there common EW requirements with other platforms?		
2.11.3 Sensors/Pods (e.g. SNIPER, Tiger Eyes, Infra-Red Search and Track System (IRST), Air Combat Maneuvering Instrumentation (ACMI), etc.): Are Sensor/Pod subsystems being requested as a part of this effort?	<input type="checkbox"/>	<input type="checkbox"/>
2.11.3.1 Describe your Sensor/Pod requirements or capabilities being requested (attach separate		
2.11.4 Other subsystems (e.g. Night Vision Goggles (NVG), Joint Helmet Mounted Cueing System (JHMCS), Identification Friend or Foe (IFF), Mission Planning, LAIRCM, etc.):	<input type="checkbox"/>	<input type="checkbox"/>
2.11.4.1 Is Infrared Missile countermeasure required?	<input type="checkbox"/>	<input type="checkbox"/>
2.11.4.2 Describe your other subsystems requirements (attach separate sheet if needed):		
2.11.5 Other alternate/specialized equipment required (i.e. ATGL)? Please list.		

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2.11.6 Are any subsystems third-party, non-USAF (other USG) or non-US? If so, please identify.		
2.12 Government Furnished Requirements		
2.12.1 Have Government Furnished Equipment (GFE) needs been identified?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
2.12.2 Will the country furnished any items to support the effort?	<input type="checkbox"/>	<input type="checkbox"/>
2.12.2.1 If 'YES', identify the country provided items:		
2.12.2.2 If 'YES', how will the country provide items to be shipped, stored, and repaired?		
2.12.2.3 If Direct Commercial Sale, will GFE be required to support DCS	<input type="checkbox"/>	<input type="checkbox"/>
3. AIRCRAFT LOCATION INFORMATION		
3.1 Will the aircraft be located at an existing Main Operating Base (MOB)?	<input type="checkbox"/>	<input type="checkbox"/>
3.1.1 If 'YES', what other aircraft are currently at this location?		
3.1.1.1 Will existing facilities need to be modified?	<input type="checkbox"/>	<input type="checkbox"/>
3.1.1.2 Will there be any special facility environmental requirements?	<input type="checkbox"/>	<input type="checkbox"/>
3.1.2 If 'NO', do you have an alternate operating location?	<input type="checkbox"/>	<input type="checkbox"/>
3.1.2.1 Will there be a Forward Operating Base (FOB)	<input type="checkbox"/>	<input type="checkbox"/>
3.1.2.2 Will Spares and Support be required at the FOB or only at the MOB for mission operations?	<input type="checkbox"/>	<input type="checkbox"/>
3.1.2.3 Does alternate location have any special requirements? (Identify any additional requirements on separate paper and attach to checklist)	<input type="checkbox"/>	<input type="checkbox"/>
3.1.2.4 Does the customer have adequate facilities (e.g. buildings, hangars,	<input type="checkbox"/>	<input type="checkbox"/>
3.2 Is a Site Survey required?	<input type="checkbox"/>	<input type="checkbox"/>
3.2.1 If 'YES', when and where would a site survey be required?	<input type="checkbox"/>	<input type="checkbox"/>
3.3 Do new facilities need to be constructed/modified?	<input type="checkbox"/>	<input type="checkbox"/>
3.3.1 If 'YES', how are the facilities to be constructed/modified?(e.g. FMS, DCS, by country, andetc.)	<input type="checkbox"/>	<input type="checkbox"/>

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3.3.2 Is a facility requirements plan required and to be provided to the customer?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
3.3.3 When will required facilities be available?		
3.4 Will CONUS basing for training be required?	<input type="checkbox"/>	<input type="checkbox"/>
3.5 Are there special support equipment requirements expected due to basing/deployment?	<input type="checkbox"/>	<input type="checkbox"/>
3.6 Is information technology infrastructure established for this new system at the	<input type="checkbox"/>	<input type="checkbox"/>
3.7 Is there an adequate aircraft parking ramp?	<input type="checkbox"/>	<input type="checkbox"/>
3.8 Are you prepared to ensure that USG requirements for handling and storage of Sensitive	<input type="checkbox"/>	<input type="checkbox"/>
3.8.1 Will a secure facility with classified network support this aircraft on the MOB?	<input type="checkbox"/>	<input type="checkbox"/>
3.8.2 Will intelligence data support for mission planning	<input type="checkbox"/>	<input type="checkbox"/>
3.9 What frequency, duration, and quantity of aircraft do you anticipate being deployed during an average calendar year?		
3.10 Will maintenance capability and spares be taken to the deployment location?	<input type="checkbox"/>	<input type="checkbox"/>
3.11 Are there any country unique environmental laws/requirements? If 'YES', what are they?		
3.12 Are there unique environmental issues at MOB that could alter maintenance requirements (cold, corrosion, sand, wind etc.)		
3.13 Is site activation task force (SATAF) assistance required to properly activate sites?	<input type="checkbox"/>	<input type="checkbox"/>
4 US GOVERNMENT (USG) AND OTHER SERVICES		
4.1 USG Engineering Services		
4.1.1 Initial Airworthiness		
4.1.1.1 Will you be requesting a USG (FMS) or Commercial (DCS) Airworthiness Certification?	<input type="checkbox"/>	<input type="checkbox"/>
4.1.1.2 If USG, will the USG Airworthiness Certification be acceptable to meet your national military and/or civil airworthiness requirements?	<input type="checkbox"/>	<input type="checkbox"/>
4.1.1.3 If USG, will you perform country-unique Certification Processes?	<input type="checkbox"/>	<input type="checkbox"/>
4.1.1.4 If USG, will you use a combined USG and country-unique Certification Process?	<input type="checkbox"/>	<input type="checkbox"/>
4.1.2 Continued Airworthiness Certification		
4.1.2.1 Will the USG Airworthiness Certification be acceptable to meet your national military and/or civil airworthiness requirements?	<input type="checkbox"/>	<input type="checkbox"/>
4.1.2.2 Will you perform country unique Certification Processes?	<input type="checkbox"/>	<input type="checkbox"/>
4.1.2.3 Will you use a combined USG and country unique Certification Process?	<input type="checkbox"/>	<input type="checkbox"/>
4.1.2.4 If Large Aircraft Infrared Countermeasures (LAIRCM) requested; Has Program Office been informed of this requirement and staffed this request?	<input type="checkbox"/>	<input type="checkbox"/>
4.1.3 Who is responsible for planning of cataloging and provisioning (partner, contractor, USG)?		

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	YES	NO
4.1.4 Modification Engineering Support	<input type="checkbox"/>	<input type="checkbox"/>
4.1.5 Airworthiness Certification Support for new capabilities	<input type="checkbox"/>	<input type="checkbox"/>
4.1.6 Radio Frequency (RF) Spectrum Support	<input type="checkbox"/>	<input type="checkbox"/>
4.1.7 Are there any inter-service/agency agreements anticipated/needed?	<input type="checkbox"/>	<input type="checkbox"/>
4.1.7.1 If 'YES', what inter-service/agency agreements are anticipated/needed?		
4.1.8 Does the system include capabilities and/or equipment not previously integrated on the platform?	<input type="checkbox"/>	<input type="checkbox"/>
4.1.9 Does the system include capabilities and/or equipment not common to the USAF platform?	<input type="checkbox"/>	<input type="checkbox"/>
4.1.10 Does the system include Buyer Furnished Equipment or country directed equipment?	<input type="checkbox"/>	<input type="checkbox"/>
4.2 Geospatial Intelligence (GEOINT)		
4.2.1 Does the aircraft or simulator require a precise navigation capability?	<input type="checkbox"/>	<input type="checkbox"/>
4.2.2 Will the aircraft be using maps/charts made by different countries?	<input type="checkbox"/>	<input type="checkbox"/>
4.2.3 For what countries/areas are map/chart products being requested?		
4.2.4 Will the aircraft be operating/communicating with US military aircraft?	<input type="checkbox"/>	<input type="checkbox"/>
4.2.5 Will the aircraft or simulator feature have an onboard map display in the Cockpit	<input type="checkbox"/>	<input type="checkbox"/>
4.2.6 Will the aircraft be operating over US Airspace	<input type="checkbox"/>	<input type="checkbox"/>
4.2.7 Will the onboard map display use maps/charts produced by your country?	<input type="checkbox"/>	<input type="checkbox"/>
4.2.8 Does the aircraft have sufficient storage space for digital maps and imagery?	<input type="checkbox"/>	<input type="checkbox"/>
4.2.9 Does the aircraft interface with a mission planning system?	<input type="checkbox"/>	<input type="checkbox"/>
4.2.9.1 If so, with which mission planning system does the aircraft interface?	<input type="checkbox"/>	<input type="checkbox"/>
4.2.9.2 Will mission planning be pre-planned on the ground or real time in the aircraft?		
4.2.10 How old can maps/charts and imagery be before they are of limited use?		
4.2.10.1 Does the aircraft or simulator require regular updates to the aeronautical information on the maps/charts?	<input type="checkbox"/>	<input type="checkbox"/>
4.2.10.2 Will the aircraft or simulator need to process NGA Digital Aeronautical Flight Information File (DAFIF)?	<input type="checkbox"/>	<input type="checkbox"/>
4.3 General Military Intelligence Support		
4.3.1 Will the country produce OB information for mission planning?	<input type="checkbox"/>	<input type="checkbox"/>
4.3.2 Will the country receive OB from the US for mission planning and/or targeting?	<input type="checkbox"/>	<input type="checkbox"/>
4.3.3 Will the country have the capability to update OB monthly?	<input type="checkbox"/>	<input type="checkbox"/>
4.3.4 Is OB maintained on a secure Information Technology system?	<input type="checkbox"/>	<input type="checkbox"/>
4.3.5 Is OB accessible by the mission planning facility?	<input type="checkbox"/>	<input type="checkbox"/>

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4.4 Intelligence Support for Mission Planning		
4.4.1 Will the mission planning system require basic threat information?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
4.4.2 Will the mission planning system require advanced threat information?	<input type="checkbox"/>	<input type="checkbox"/>
4.4.3 Has the country acquired intelligence support from the US in the past?	<input type="checkbox"/>	<input type="checkbox"/>
4.5 Other Requirements		
4.5.1 In-country Field Service Representatives (FSR)	<input type="checkbox"/>	<input type="checkbox"/>
4.5.2 Mission Planning	<input type="checkbox"/>	<input type="checkbox"/>
4.5.3 Organizational/Intermediate Maintenance Support	<input type="checkbox"/>	<input type="checkbox"/>
4.5.4 In-country Training Support	<input type="checkbox"/>	<input type="checkbox"/>
4.5.5 In-country Weapon System Liaison Officer (WSLO)	<input type="checkbox"/>	<input type="checkbox"/>
4.5.6 In-country Contractor Engineering Technical Services (CETS) Representative	<input type="checkbox"/>	<input type="checkbox"/>
4.5.6.1 If 'YES', where?		
4.5.7 Foreign Liaison Officer in the US	<input type="checkbox"/>	<input type="checkbox"/>
4.5.7.1 If 'YES', how many reps of each type is the customer anticipating to assign?		
4.5.8 Does the customer require an in-country program office representative?	<input type="checkbox"/>	<input type="checkbox"/>
4.5.8.1 If 'YES', where?		
5. OPERATIONAL & MAINTENANCE STRATEGIES		
5.1 Will you be requesting any training devices and/or support for training systems? If 'NO', please skip to section 6.	YES <input type="checkbox"/>	NO <input type="checkbox"/>
5.2 When is the anticipated LOA signature date?		
5.3 Do you have existing training devices for this platform? If 'NO', please skip to 5.4.	<input type="checkbox"/>	<input type="checkbox"/>
5.3.1 Do you want to upgrade the existing training devices, replace the existing training devices with new training devices, or a combination of both?		
5.4 Aircrew Training Devices	Quantity	
5.4.1 Aircrew Trainer with high fidelity cockpit, full visual system, motion based		
5.4.2 Aircrew Trainer with high fidelity cockpit, full visual system, non-motion based		
5.4.3 Aircrew Part Task Trainer with limited visual system, limited cockpit		
5.4.4 Boom Operator Trainer with high fidelity crew station, motion based		
5.4.5 Boom Operator Trainer with high fidelity crew station, non-motion based		
5.4.6 Boom Operator Part Task Trainer with limited crew station		
5.4.7 Fuselage Trainer		
5.4.8 Desktop Trainer		
5.4.9 Other (Please Specify)		

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5.5 Maintenance Training Devices	Quantity	
5.5.1 Virtual Maintenance Training Device		
5.5.2 Physical Maintenance Training Devices (Please Specify)		
5.5.3 Other (Please Specify)		
5.6 Training Device Subsystems	Quantity	
5.6.1 Instructor Operator Station (IOS) for full visual system training device		
5.6.2 IOS for limited visual system training device		
5.6.3 Brief/Debrief Station (BDS)		
5.6.4 Database Generation System (DBGS)		
5.6.5 Scenario Generation System (SGS)		
5.6.6 Mission Observation Center (MOC)		
5.6.7 Other (Please Specify)		
5.7 Do you require certification for the full motion simulator(s)?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
5.7.1 Is USAF SimCert (Level D equivalent) sufficient or do you require certification by an in-country organization?		
5.7.2 Is there a requirement for the trainer to be recertified at a regular interval?	<input type="checkbox"/>	<input type="checkbox"/>
5.7.2.1 How often?		
5.8 Do you have a freight forwarder?	<input type="checkbox"/>	<input type="checkbox"/>
5.8.1 Can the freight forwarder transport classified material?	<input type="checkbox"/>	<input type="checkbox"/>
5.9 How many years of initial spares will you be purchasing? (typically the same as the number of years for Contractor Logistics Support (CLS))		
5.10 Follow-On Support		
5.10.1 Are you considering CLS? If 'NO', please skip to 5.11.	<input type="checkbox"/>	<input type="checkbox"/>
5.10.2 How many years do you need this support?		
5.10.3 What type of CLS do you want to purchase, on-site, on-call, or other?		
5.10.3.1 If on-site, how many locations will require CLS?		
5.10.4 Would you like to purchase replenishment spares? Note: At the end of the CLS period, replenishment spares replace any of the initial spares that are used during the CLS period.	<input type="checkbox"/>	<input type="checkbox"/>
5.11 Facilities		
5.11.1 Will the facility be new or existing (with potential need to be upgraded to accommodate the training system)? If 'New', please go to 5.11.2.		
5.11.1.1 If the facility is existing, has it previously been certified by International Security Directorate (ISD) (formerly Defense Technology Security Administration (DTSA))?	<input type="checkbox"/>	<input type="checkbox"/>
5.11.2 Who will be performing the upgrades to an existing facility or constructing a new training system facility?		
5.11.3 What is the expected completion date for upgrades to an existing facility or for the new training system facility?		
5.12 Are there any unique requirements that need to be discussed?		
5.13 Please provide a Point of Contact for Training Devices for the Simulator Program Office to contact.		
5.13.1 Name		
5.13.2 Organization		

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5.13.3 Email Address			
5.13.4 Phone Number			
6. Training and Training Support			
6.1 Language			
6.1.1 Do you have a language lab or in-country language training?	YES <input type="checkbox"/>	NO <input type="checkbox"/>	
6.1.2 Will you require language training through the Defense Language Institute (DLI)?	<input type="checkbox"/>	<input type="checkbox"/>	
6.1.3 Medical/Physio/Centrifuge Training Requirements			
6.1.3.1 Do you have an USAF-certified Altitude Chamber?	<input type="checkbox"/>	<input type="checkbox"/>	
6.1.3.2 Do you have USAF certified Physio Training?	<input type="checkbox"/>	<input type="checkbox"/>	
6.1.3.3 Do you have USAF-certified Flight Surgeons?	<input type="checkbox"/>	<input type="checkbox"/>	
6.1.3.4 If required, do you have valid proof of centrifuge training?	<input type="checkbox"/>	<input type="checkbox"/>	
6.1.3.5 Do you require certification on any of the above?	<input type="checkbox"/>	<input type="checkbox"/>	
6.2 Identify training requirements			
6.2.1 Pilot Training	<input type="checkbox"/>	<input type="checkbox"/>	
6.2.1.1 Number of Pilots to be trained:			
6.2.1.2 Is phased training required?	<input type="checkbox"/>	<input type="checkbox"/>	
6.2.1.3 Type of training (Initial Qualification; Difference; Undergraduate; Other/Specialized, etc.)			
6.2.1.4 Frequency of training required:			
6.2.2 Are there any Aircraft Commanders that need training?	<input type="checkbox"/>	<input type="checkbox"/>	
6.2.3 Provide Background/Experience for your students in each specialty (attach separate sheet if needed)			
6.2.3.1 Aircraft Type:			
6.2.3.2 International Civil Aviation Organization (ICAO) Instrument Ratings:			
6.2.4 Supply Training	<input type="checkbox"/>	<input type="checkbox"/>	
6.2.4.1 How many supply personnel require training			
6.2.4.2 Do you require basic skills training?	<input type="checkbox"/>	<input type="checkbox"/>	
6.2.5 Life Support Training (Check applicable boxes)			
6.2.5.1 Oxygen Masks	<input type="checkbox"/>	<input type="checkbox"/>	
6.2.5.2 Life Rafts	<input type="checkbox"/>	<input type="checkbox"/>	
6.2.5.3 Fire Extinguishers	<input type="checkbox"/>	<input type="checkbox"/>	
6.2.5.4 NVG Equipment	<input type="checkbox"/>	<input type="checkbox"/>	
6.2.5.5 Helmets	<input type="checkbox"/>	<input type="checkbox"/>	
6.2.6 Organic Maintenance Training?	<input type="checkbox"/>	<input type="checkbox"/>	
6.2.6.1 How are your maintainers organized (i.e., by skill set)?			

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	YES	NO
6.2.6.2 Aircraft Maintenance Systems	<input type="checkbox"/>	<input type="checkbox"/>
6.2.6.3 Auxiliary Power Unit (APU)	<input type="checkbox"/>	<input type="checkbox"/>
6.2.6.4 Flight Avionics Systems	<input type="checkbox"/>	<input type="checkbox"/>
6.2.6.5 Engine	<input type="checkbox"/>	<input type="checkbox"/>
6.2.6.6 Flight Control System	<input type="checkbox"/>	<input type="checkbox"/>
6.2.6.7 Fuel Systems	<input type="checkbox"/>	<input type="checkbox"/>
6.2.6.8 Landing Gear	<input type="checkbox"/>	<input type="checkbox"/>
6.2.6.9 Refueling Receptacle	<input type="checkbox"/>	<input type="checkbox"/>
6.2.7 Contractor Logistics Support (CLS) Training (if needed)	<input type="checkbox"/>	<input type="checkbox"/>
6.2.7.1 Will CLS personnel require training?	<input type="checkbox"/>	<input type="checkbox"/>
6.2.7.2 Will CLS personnel require basic skills training?	<input type="checkbox"/>	<input type="checkbox"/>
6.2.7.3 Who will be funding the training requirements?		
6.2.7.3.1 Aircraft Contractor via DCS Contract?	<input type="checkbox"/>	<input type="checkbox"/>
6.2.7.3.2 Country via a Support LOA?	<input type="checkbox"/>	<input type="checkbox"/>
6.2.7.4 Who will provide training?		
6.2.7.4.1 Aircraft Contractor	<input type="checkbox"/>	<input type="checkbox"/>
6.2.7.4.2 US Government Sources	<input type="checkbox"/>	<input type="checkbox"/>
6.2.7.4.3 Commercial Sources	<input type="checkbox"/>	<input type="checkbox"/>
6.2.8 Intelligence Personnel Training:	<input type="checkbox"/>	<input type="checkbox"/>
6.2.8.1 Will Unit Level Intelligence (ULI) personnel support this aircraft?	<input type="checkbox"/>	<input type="checkbox"/>
6.2.8.2 Does the country have an intelligence architecture?	<input type="checkbox"/>	<input type="checkbox"/>
6.2.8.3 Do they currently have capabilities to perform pre-mission or post-mission briefing?	<input type="checkbox"/>	<input type="checkbox"/>
6.2.8.4 Do they currently have capabilities to perform post-mission data exfiltration?	<input type="checkbox"/>	<input type="checkbox"/>
6.2.8.5 Do they currently have capabilities to perform mission planning support?	<input type="checkbox"/>	<input type="checkbox"/>
6.3 Do you require any certification documents?	<input type="checkbox"/>	<input type="checkbox"/>
6.4 Third Country Nationals (TCN) training to operate/maintain aircraft*	<input type="checkbox"/>	<input type="checkbox"/>
* = if you will use TCN, the partner will need to begin a third party transfer discussions with SAF/IA and DSCA		
6.4.1 Have the TCN been identified?	<input type="checkbox"/>	<input type="checkbox"/>
6.4.1.1 Have the TCNs been vetted through the US Department of State?	<input type="checkbox"/>	<input type="checkbox"/>
6.4.1.2 Have the TCNs signed a Non-Disclosure Statement?	<input type="checkbox"/>	<input type="checkbox"/>
6.4.1.3 Will the TCNs require training?	<input type="checkbox"/>	<input type="checkbox"/>
6.4.1.4 What skill sets will be used?	<input type="checkbox"/>	<input type="checkbox"/>
6.4.2 Will TCNs training be requested through AFSAT?	<input type="checkbox"/>	<input type="checkbox"/>
6.4.3 What type of support will the TCNs provide?		
6.4.3.1 Pilot	<input type="checkbox"/>	<input type="checkbox"/>
6.4.3.2 Organizational Level Maintenance	<input type="checkbox"/>	<input type="checkbox"/>
6.4.3.3 Intermediate Level Maintenance	<input type="checkbox"/>	<input type="checkbox"/>
6.4.3.4 Supply	<input type="checkbox"/>	<input type="checkbox"/>
6.4.4 Will you have an in-country training requirement? (MTTs, ETSSs)?	<input type="checkbox"/>	<input type="checkbox"/>

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6.4.5 Any other training required (please list)?		
6.4.6 Aeromedical Training		
6.4.6.1 Flight Doctor Training	YES <input type="checkbox"/>	NO <input type="checkbox"/>
6.4.6.2 Flight Nurse Training	<input type="checkbox"/>	<input type="checkbox"/>
6.4.6.3 Flight Technician Training	<input type="checkbox"/>	<input type="checkbox"/>
6.4.6.4 Maintenance Training for Aeromedical Equipment	<input type="checkbox"/>	<input type="checkbox"/>
6.4.6.5 Aeromedical Mission Training	<input type="checkbox"/>	<input type="checkbox"/>
7. TRAINING DEVICES		
7.1 Will you be requesting any training systems? If "YES", please check which	<input type="checkbox"/>	<input type="checkbox"/>
7.2 Will the training devices be sole sourced to a contractor or will you require a	<input type="checkbox"/>	<input type="checkbox"/>
7.3 Do you have existing trainers for this platform?	<input type="checkbox"/>	<input type="checkbox"/>
7.3.1 If 'YES', do you want to upgrade them, replace them with new trainers, or a combination of both?		
7.4 What is the Aircraft Configuration you are acquiring? i.e., what model, block, Operational Flight Program (OFP), etc.?		
7.5 Aircrew Training Devices	Quantity	
7.5.1 Weapon Systems Trainer (WST)		
7.5.2 Boom Operator Trainer (BOT)		
7.5.3 Fuselage Trainer (FuT)		
7.5.4 Pilot Part Task Trainer(PPTT)		
7.5.4.1 List Tasks to be trained		
		Quantity
7.5.5 Boom Operator Part Task Trainer (BOPTT)		

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7.5.5.1 List Tasks to be trained		
7.5.6 Desktop Simulator		
7.5.7 Static (inactive) mockups		
7.5.8 Other (Please Specify)		
7.6 Maintenance Training Devices	Quantity	
7.6.1 Virtual Maintenance Training System (VMTS)/Interactive Multimedia Instruction		
7.6.2 Flight Deck/Avionics Trainer (FD/AT)		
7.6.3 Aerial Refueling Trainer (ART)		
7.6.4 Fuels System Trainer (FST)		
7.6.5 Flight Controls Trainer (FCT)		
7.6.6 Landing Gear Trainer (LGT)		
7.6.7 Engine/Auxiliary Power Unit Trainer (E/APUT)		
7.6.8 Advanced Wiring and Electrical Repair Trainer (AWERT)		
7.6.9 Aircraft Maintenance Trainer		
7.6.10 Air Conditioning Trainer		
7.6.11 Other (Please Specify)		
7.7 Will you need your weapon system trainer on a wide and/or local area network?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
7.8 Will you need courseware and instructions for your students training?	<input type="checkbox"/>	<input type="checkbox"/>
7.9 Will you need logistics or sustainment support for any of the above training devices?	<input type="checkbox"/>	<input type="checkbox"/>
7.10 How many maintenance students do you plan on training per year?	QUANTITY	
7.11 How many aircrew students do you plan on training per year?		
7.12 What is the training need date?	DATE:	
7.13 Has any trainer "accessories" been discussed	YES <input type="checkbox"/>	NO <input type="checkbox"/>
7.14 Trainer "accessories"	Quantity	
7.14.1 Mobile Instructor Operator Station (IOS) with projection capability	YES <input type="checkbox"/>	NO <input type="checkbox"/>
7.14.2 MTS Learning Management System (a system to manage maintenance student training)	YES <input type="checkbox"/>	NO <input type="checkbox"/>

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7.14.3 ATS Learning Management System (a system to manage aircrew student training)	YES <input type="checkbox"/>	NO <input type="checkbox"/>
7.14.4 Other (Please Specify)		
7.14.5 Will you need courseware to manage your students training?	<input type="checkbox"/>	<input type="checkbox"/>
7.14.6 Does a database need to be developed or upgraded?	<input type="checkbox"/>	<input type="checkbox"/>
7.14.6.1 How many airfields require development/upgrades?		
7.14.6.1 Which airfields require development/upgrades?		
7.15.2 How many ranges?	QUANTITY:	
7.15.2.1 Which ranges?		
7.15.3 Desired resolution for areas of interest?		
7.15.4 Desired resolution for generic areas?		
7.16 Networking		
7.16.1 Is there a desire to network the training devices over a Local Area Network (LAN)?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
7.16.2 Is there a desire to network the training devices over a Wide Area Network	<input type="checkbox"/>	<input type="checkbox"/>
7.17 Computer Based Training	<input type="checkbox"/>	<input type="checkbox"/>
8 TRANSPORTATION		
8.1 Freight Forwarder Requirements		
8.1.1 Do you have a freight forwarder for Training Devices?	<input type="checkbox"/>	<input type="checkbox"/>
8.1.1.1 If 'YES', please specify		
8.1.2 Please provide the following Transportation codes		
8.1.2.1 Training Device		
8.1.2.1.1 Offer Release Code (ORC)		
8.1.2.1.2 Delivery Term Code (DTC)		
8.1.3 Classified Software		
8.1.3.1 ORC		
8.1.3.2 DTC		

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8.1.4 Replenishment Spares		
8.1.4.1 ORC		
8.1.4.2 DTC		
8.1.5 Repair/Return (R&R)		
8.1.5.1 ORC		
8.1.5.2 DTC		
9 PACKAGING, HANDLING, STORAGE, AND TRANSPORTATION PLANNING		
9.1 How will the item(s) be delivered?		
9.2 What unique PHS&T customer requirements exist?		
9.3 What are the delivery location(s)?		
9.4 Have Classified Storage (including COMSEC) requirements been identified- data equipment, software, and etc?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
9.5 For delivery, will the customer require Ferry Services Support?	<input type="checkbox"/>	<input type="checkbox"/>
9.5.1 If 'YES', will country, contractor, or USAF aircrew fly the ferry missions?		
9.5.2 If 'YES', will Aerial Tanker and Off-Loaded Fuel Support Air Mobility Command (AMC) be needed?	<input type="checkbox"/>	<input type="checkbox"/>
9.5.3 If 'YES', will Ferry Mission Planning Support Air Combat Command (ACC) be needed?	<input type="checkbox"/>	<input type="checkbox"/>
9.5.4 If 'YES', is ground support, servicing, ground fuel at intermediate stops planned?	<input type="checkbox"/>	<input type="checkbox"/>
9.5.5 If system will need to be ferried, will someone other than the USG provide any en route support?	<input type="checkbox"/>	<input type="checkbox"/>
9.5.6 If 'YES', what en route support will be provided, where will it be provided, and when will it be provided?	<input type="checkbox"/>	<input type="checkbox"/>
9.6 Will aircraft or other items/equipment require short-term/long-term storage?	<input type="checkbox"/>	<input type="checkbox"/>
9.6.1 If 'YES', please describe (what, when, and where) regarding the storage needs:		
9.7 Are there any Acquisition and Cross-Servicing Agreements (ACSAs) in place with the USG defining support requirements?	<input type="checkbox"/>	<input type="checkbox"/>
10 Facilities		

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	YES	NO
10.1 Will you need a training facility?	<input type="checkbox"/>	<input type="checkbox"/>
10.1.1 Will the facility be new or existing (with potential need to be	<input type="checkbox"/>	<input type="checkbox"/>
10.1.1.1 If the facility is existing, has it previously been certified by Defense Technology Security Administration (DTSA)?	<input type="checkbox"/>	<input type="checkbox"/>
10.1.2. Is this facility for a classified training device?	<input type="checkbox"/>	<input type="checkbox"/>
10.1.3 Identify how the facility will be designed to accommodate the training system (e.g., a local contractor, AFSAC Construction, or other agency/company)		
10.1.4 Identify how you plan to construct/retrofit the training system facility (e.g., will you use the USG Army Corps of Engineering, an in-country contractor, or other agency/company)?		
10.1.5 Would you like to conduct a facility site survey prior to purchase of a training system?	<input type="checkbox"/>	<input type="checkbox"/>
10.1.6 Is there a requirement for open storage?	<input type="checkbox"/>	<input type="checkbox"/>
10.1.7 Will the spares storage area be attached to the training facility or a separate standalone building?		
10.1.8 What is the expected completion date for the new training system facility or for upgrades to an existing facility?		
10.1.9 Do you have facilities for supply and maintenance of:		
10.1.9.1 Oxygen masks	<input type="checkbox"/>	<input type="checkbox"/>
10.1.9.2 Life rafts	<input type="checkbox"/>	<input type="checkbox"/>
10.1.9.3 Fire extinguishers	<input type="checkbox"/>	<input type="checkbox"/>
10.1.9.4 Parachutes/Seat Packs	<input type="checkbox"/>	<input type="checkbox"/>
10.1.9.5 Helmets	<input type="checkbox"/>	<input type="checkbox"/>
10.1.9.6 Survival Gear	<input type="checkbox"/>	<input type="checkbox"/>
10.1.9.7 Nigh Vision Goggles	<input type="checkbox"/>	<input type="checkbox"/>
10.1.9.8 JHMCS	<input type="checkbox"/>	<input type="checkbox"/>
11. TECHNICAL DATA		
11.1 Have you discussed publications and necessary funding with the contractor for:	<input type="checkbox"/>	<input type="checkbox"/>
11.2 Operation Manuals	<input type="checkbox"/>	<input type="checkbox"/>
11.3 Maintenance Manuals	<input type="checkbox"/>	<input type="checkbox"/>
11.4 Did you discuss training for the training device with the contractor? If 'YES', please specify which type you discussed	<input type="checkbox"/>	<input type="checkbox"/>
11.5 Initial operator/maintainer familiarization?	Standard	

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11.6 New equipment familiarization?	Standard	
11.7 On-the-job training?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
11.8 Train-the-trainer?	<input type="checkbox"/>	<input type="checkbox"/>

ABBREVIATIONS AND ACRONYMS

ACC	AIR COMBAT COMMAND
ACMI	AIR COMBAT MANEUVERING INSTRUMENTATION
ACSA	ACQUISITION AND CROSS SERVICING AGREEMENTS
AFSAC	AIR FORCE SECURITY ASSISTANCE AND COOPERATION DIRECTORATE
AFSAT	AIR FORCE SECURITY ASSISTANCE TRAINING SQUADRON
AME	ALTERNATE MISSION EQUIPMENT
APS	AERIAL PORT SQUADRON
APU	AUXILIARY POWER UNIT
CCM	COMMAND COUNTRY MANAGER
CETS	CONTRACTOR ENGINEERING TECHNICAL SERVICES
CLS	CONTRACTOR LOGISTICS SUPPORT
CPINS	COMPUTER PROGRAM IDENTIFICATION NUMBERING SYSTEM
CONUS	CONTINENTAL UNITED STATES
CSTO	COUNTRY STANDARD TECHNICAL ORDER
DCMA	DEFENSE CONTRACT MANAGEMENT AGENCY
DCS	DIRECT COMMERCIAL SALE
DLI	DEFENSE LANGUAGE INSTITUTE
DT&E	DEVELOPMENT TEST & EVALUATION
ECISAP	ELECTRONIC COMBAT INTERNATIONAL SECURITY ASSISTANCE PROGRAM
ECM	ELECTRONIC COUNTERMEASURES
ETSS	EXTENDED TRAINING SERVICES SPECIALIST
EW	ELECTRONIC WARFARE

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FDL	FOREIGN DATA LINK
FLO	FOREIGN LIAISON OFFICER
FMS	FOREIGN MILITARY SALES
FOB	FORWARD OPERATING BASE
FSR	FIELD SERVICE REPRESENTATIVE
GSP	GLOBEMASTER III INTEGRATED SUSTAINMENT PARTNERSHIP
HSC	HOME STATION CHECKS
ICAO	INTERNATIONAL CIVIL AVIATION ORGANIZATION
IRST	INFRA-RED SEARCH AND TRACK SYSTEM
JHMCS	JOINT HELMET MOUNTED CUEING SYSTEM
LOA	LETTER OF OFFER AND ACCEPTANCE
LOR	LETTER OF REQUEST
MIDS	MULTIFUNCTIONAL INFORMATION DISTRIBUTION SYSTEM
MOB	MAIN OPERATING BASE
MTT	MOBILE TRAINING TEAM
NGA	NATIONAL GEOSPATIAL-INTELLIGENCE AGENCY
NC	NONRECURRING COST
NSA	NATIONAL SECURITY AGENCY
NVG	NIGHT VISION GOGGLES
P&A	PRICE AND AVAILABILITY
PBL	PERFORMANCE BASED LOGISTICS
PDM	PERIODIC DEPOT MAINTENANCE
PFPM	PRODUCTION FLIGHT PERFORMANCE MANUAL
PHS&T	PACKAGING, HANDLING, STORAGE, AND TRANSPORTATION

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PMEL	PRECISION MEASUREMENT EQUIPMENT LABORATORY
POC	POINT OF CONTACT
RF	RADIO FREQUENCY
STARR/PC	SUPPLY TRACKING AND REPAIRABLE RETURN/PERSONAL COMPUTER
TCN	THIRD COUNTRY NATIONALS
TCTO	TIME COMPLIANCE TECHNICAL ORDER
USAF	UNITED STATES AIR FORCE
USG	UNITED STATES GOVERNMENT
WSLO	WEAPON SYSTEM LIAISON OFFICER
WSO	WEAPON SYSTEM OFFICER